

Everything you need to know about your Real Estate Market Today!

Compliments of:

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January 2018

Produced and Published by SnapStats® Publishing Co.
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FRASER

Surrey
South Surrey
White Rock
North Delta
Cloverdale
Langley
Abbotsford
Mission

VALLEY

EDITION



Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	0	NA
600,001 – 700,000	6	2	33%
700,001 – 800,000	35	22	63%
800,001 – 900,000	61	31	51%
900,001 – 1,000,000	87	30	34%
1,000,001 – 1,250,000	109	39	36%
1,250,001 – 1,500,000	135	22	16%
1,500,001 – 1,750,000	58	3	5%
1,750,001 – 2,000,000	35	1	3%
2,000,001 – 2,250,000	8	0	NA
2,250,001 – 2,500,000	15	0	NA
2,500,001 – 2,750,000	5	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	558	150	27%

2 Bedrooms & Less	30	5	17%
3 to 4 Bedrooms	179	67	37%
5 to 6 Bedrooms	167	40	24%
7 Bedrooms & More	182	38	21%
TOTAL*	558	150	27%

SnapStats® Median Data	December	January	Variance
Inventory	597	558	-7%
Solds	167	150	-10%
Sale Price	\$966,000	\$977,500	1%
Sale Price SQFT	\$391	\$374	-4%
Sale to List Price Ratio	97%	98%	1%
Days on Market	22	35	59%

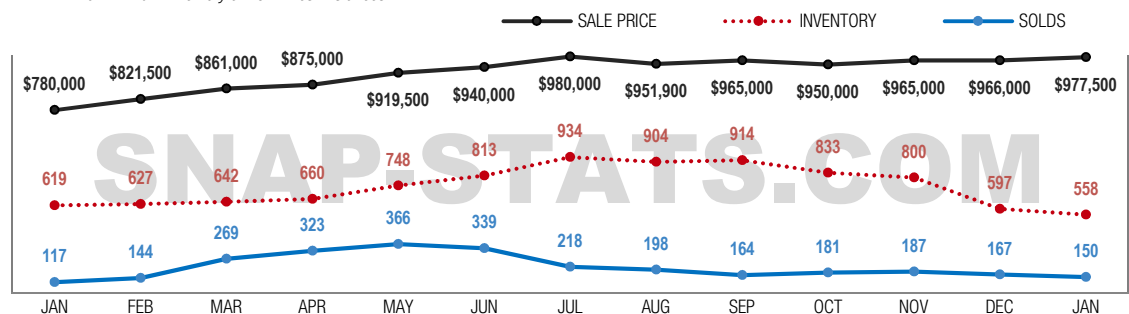
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SURREY DETACHED**: Sellers market at 27% Sales Ratio average (2.7 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 63% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.5 to \$2 mil, Bridgeview, Guildford, Panorama Ridge and up to 2 bedrooms
- Sellers Best Bet** Selling homes in Bear Creek Green Timbers, Fraser Heights, Queen Mary Park and 3 to 4 bedrooms

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	2	0	NA
200,001 – 300,000	15	21	140%*
300,001 – 400,000	87	94	108%*
400,001 – 500,000	57	63	111%*
500,001 – 600,000	62	52	84%
600,001 – 700,000	45	21	47%
700,001 – 800,000	21	4	19%
800,001 – 900,000	8	1	13%
900,001 – 1,000,000	1	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	299	256	86%

0 to 1 Bedroom	80	76	95%
2 Bedrooms	99	97	98%
3 Bedrooms	94	68	72%
4 Bedrooms & Greater	26	15	58%
TOTAL*	299	256	86%

SnapStats® Median Data	December	January	Variance
Inventory	288	299	4%
Solds	293	256	-13%
Sale Price	\$425,500	\$425,000	NA
Sale Price SQFT	\$420	\$434	3%
Sale to List Price Ratio	104%	106%	2%
Days on Market	8	10	25%

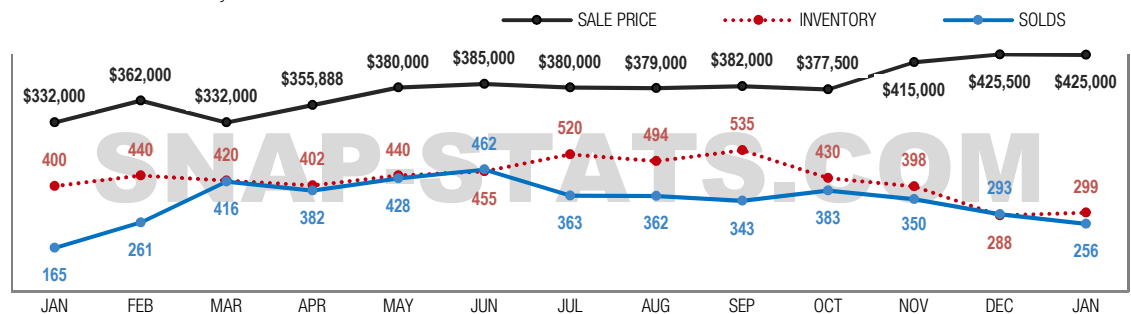
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SURREY ATTACHED**: Sellers market at 86% Sales Ratio average (8.6 in 10 homes selling rate)
- Homes are selling on average 6% above list price
- Most Active Price Band** \$200,000 to \$500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$800,000 to \$900,000, Sullivan Station and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Guildford, Queen Mark Park, West Newton and up to 2 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	1	NA*
600,001 – 700,000	0	0	NA
700,001 – 800,000	0	0	NA
800,001 – 900,000	3	1	33%
900,001 – 1,000,000	6	7	117%*
1,000,001 – 1,250,000	54	24	44%
1,250,001 – 1,500,000	88	7	8%
1,500,001 – 1,750,000	51	9	18%
1,750,001 – 2,000,000	50	2	4%
2,000,001 – 2,250,000	25	6	24%
2,250,001 – 2,500,000	35	3	9%
2,500,001 – 2,750,000	34	0	NA
2,750,001 – 3,000,000	33	0	NA
3,000,001 – 3,500,000	25	0	NA
3,500,001 – 4,000,000	23	1	4%
4,000,001 & Greater	30	0	NA
TOTAL*	457	61	13%

2 Bedrooms & Less	31	8	26%
3 to 4 Bedrooms	225	39	17%
5 to 6 Bedrooms	163	12	7%
7 Bedrooms & More	38	2	5%
TOTAL*	457	61	13%

SnapStats® Median Data	December	January	Variance
Inventory	418	457	9%
Solds	58	61	5%
Sale Price	\$1,400,000	\$1,245,000	-11%
Sale Price SQFT	\$474	\$471	-1%
Sale to List Price Ratio	100%	98%	-2%
Days on Market	47	57	21%

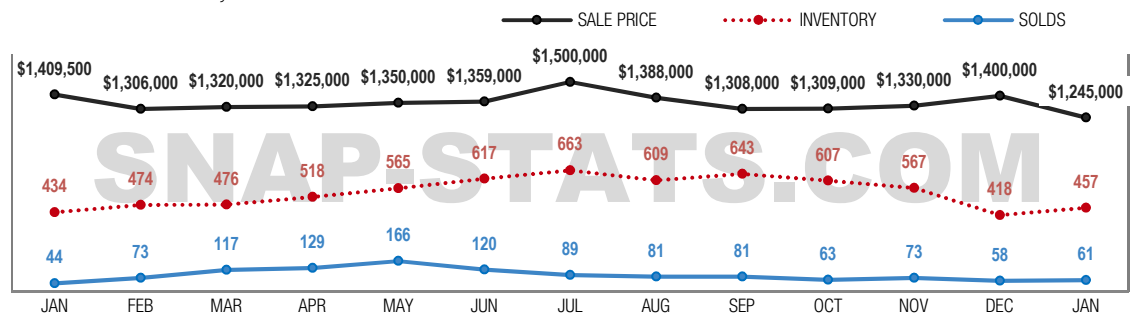
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SOUTH SURREY DETACHED**: Balanced market at 13% Sales Ratio average (1.3 in 10 homes selling rate)
- Homes are selling on average 2% below list price
- Most Active Price Band** (+/- \$1.5 mil): \$1 mil to \$1.25 mil (>44% Sales Ratio) / \$2 mil to \$2.25 mil (24% Sales Ratio)
- Buyers Best Bet** (+/- \$1.5 mil): Homes between \$1.25 mil to \$1.5 mil / \$1.75 mil to \$2 mil, Elgin Chantrell and 5+ bedrooms
- Sellers Best Bet** Selling homes in Pacific Douglas, Sunnyside Park and up to 2 bedrooms

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	1	4	400%*
300,001 – 400,000	12	11	92%
400,001 – 500,000	13	20	154%*
500,001 – 600,000	26	16	62%
600,001 – 700,000	24	18	75%
700,001 – 800,000	34	15	44%
800,001 – 900,000	33	8	24%
900,001 – 1,000,000	22	3	14%
1,000,001 – 1,250,000	20	0	NA
1,250,001 – 1,500,000	5	0	NA
1,500,001 – 1,750,000	3	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	1	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	199	95	48%

0 to 1 Bedroom	8	16	200%*
2 Bedrooms	92	44	48%
3 Bedrooms	51	26	51%
4 Bedrooms & Greater	48	9	19%
TOTAL*	199	95	48%

SnapStats® Median Data	December	January	Variance
Inventory	182	199	9%
Solds	101	95	-6%
Sale Price	\$578,000	\$579,000	NA
Sale Price SQFT	\$441	\$475	8%
Sale to List Price Ratio	98%	100%	2%
Days on Market	15	13	-13%

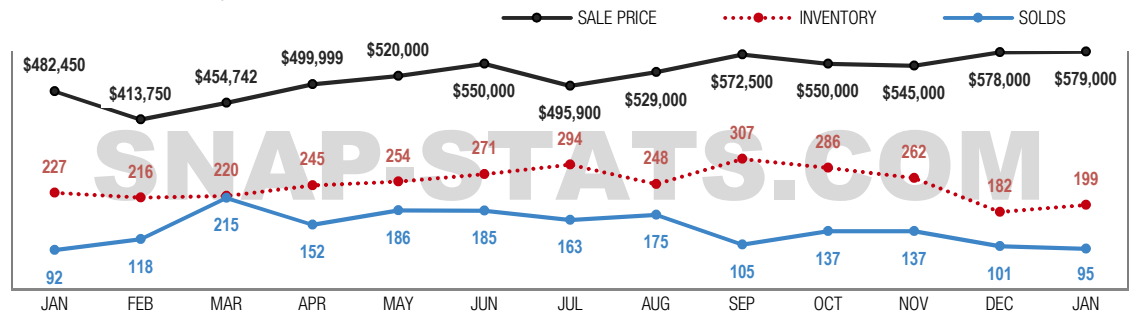
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **SOUTH SURREY ATTACHED**: Sellers market at 48% Sales Ratio average (4.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$400,000 to \$500,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Morgan Creek and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in King George Corridor, Sunnyside Park and up to 1 bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	1	1	100%
800,001 – 900,000	11	6	55%
900,001 – 1,000,000	27	6	22%
1,000,001 – 1,250,000	33	4	12%
1,250,001 – 1,500,000	13	3	23%
1,500,001 – 1,750,000	7	0	NA
1,750,001 – 2,000,000	3	0	NA
2,000,001 – 2,250,000	2	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	102	20	20%

2 Bedrooms & Less	1	0	NA
3 to 4 Bedrooms	61	12	20%
5 to 6 Bedrooms	26	8	31%
7 Bedrooms & More	14	0	NA
TOTAL*	102	20	20%

SnapStats® Median Data	December	January	Variance
Inventory	91	102	12%
Solds	34	20	-41%
Sale Price	\$964,000	\$929,950	-4%
Sale Price SQFT	\$441	\$418	-5%
Sale to List Price Ratio	98%	96%	-2%
Days on Market	30	32	7%

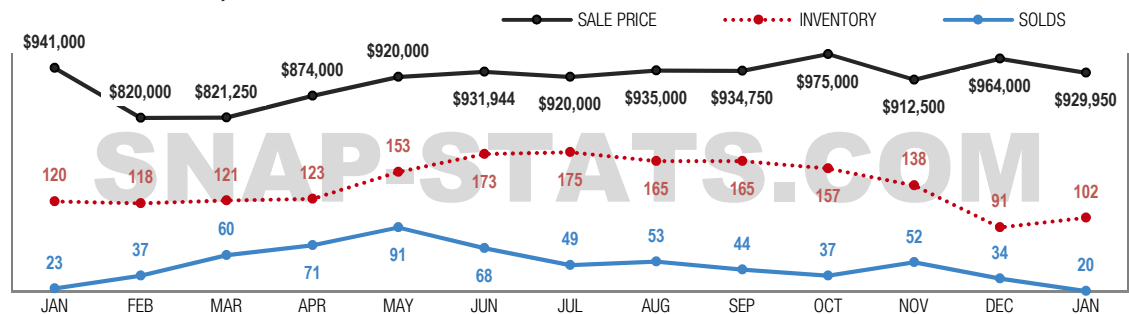
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA DETACHED**: Balanced market at 20% Sales Ratio average (21% is a Sellers market)
- Homes are selling on average 4% below list price
- Most Active Price Band** \$800,000 to \$900,000 with average 55% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1 mil to \$1.25 mil, Annieville, Sunshine Hills Woods and 3 to 4 bedroom properties
- Sellers Best Bet** Selling homes in Nordel and 5 to 6 bedroom properties

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	0	NA
200,001 – 300,000	0	1	NA*
300,001 – 400,000	1	1	100%
400,001 – 500,000	5	4	80%
500,001 – 600,000	2	3	150%*
600,001 – 700,000	5	1	20%
700,001 – 800,000	5	2	40%
800,001 – 900,000	4	2	50%
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	24	14	58%

0 to 1 Bedroom	4	1	25%
2 Bedrooms	10	9	90%
3 Bedrooms	7	1	14%
4 Bedrooms & Greater	3	3	100%
TOTAL*	24	14	58%

SnapStats® Median Data	December	January	Variance
Inventory	25	24	-4%
Solds	18	14	-22%
Sale Price	\$592,000	\$544,450	-8%
Sale Price SQFT	\$422	\$456	8%
Sale to List Price Ratio	108%	100%	-7%
Days on Market	32	15	-53%

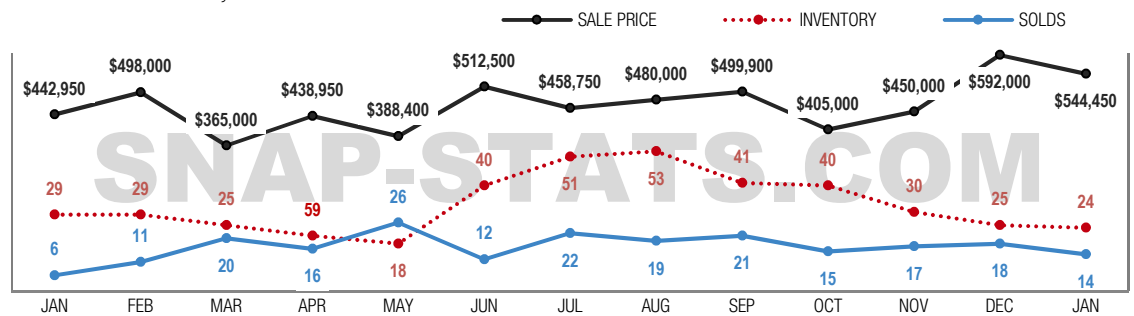
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **NORTH DELTA ATTACHED**: Sellers market at 58% Sales Ratio average (5.8 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** *Insufficient data but with 4 sales \$400,000 to \$500,000*
- Buyers Best Bet** Homes in Nordel
- Sellers Best Bet** Selling homes in Scottsdale and 2 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	0	0	NA
600,001 – 700,000	0	0	NA
700,001 – 800,000	3	1	33%
800,001 – 900,000	20	6	30%
900,001 – 1,000,000	18	4	22%
1,000,001 – 1,250,000	18	10	56%
1,250,001 – 1,500,000	17	4	24%
1,500,001 – 1,750,000	3	1	33%
1,750,001 – 2,000,000	4	0	NA
2,000,001 – 2,250,000	1	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	1	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	87	26	30%

2 Bedrooms & Less	7	0	NA
3 to 4 Bedrooms	31	11	35%
5 to 6 Bedrooms	36	12	33%
7 Bedrooms & More	13	3	23%
TOTAL*	87	26	30%

SnapStats® Median Data	December	January	Variance
Inventory	81	87	7%
Solds	33	26	-21%
Sale Price	\$900,000	\$1,034,444	15%
Sale Price SQFT	\$356	\$329	-8%
Sale to List Price Ratio	100%	99%	-1%
Days on Market	13	17	31%

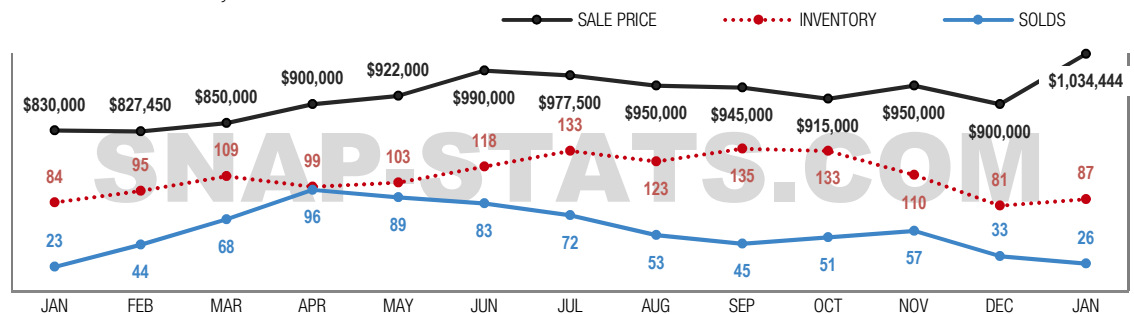
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **CLOVERDALE DETACHED**: Sellers market at 30% Sales Ratio average (3 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$1 mil to \$1.25 mil with average 56% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Cloverdale and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Clayton and 3 to 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	2	NA*
300,001 – 400,000	9	2	22%
400,001 – 500,000	11	10	91%
500,001 – 600,000	18	26	144%*
600,001 – 700,000	16	16	100%
700,001 – 800,000	9	1	11%
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	63	57	90%

0 to 1 Bedroom	7	5	71%
2 Bedrooms	23	25	109%*
3 Bedrooms	28	18	64%
4 Bedrooms & Greater	5	9	180%*
TOTAL*	63	57	90%

SnapStats® Median Data	December	January	Variance
Inventory	51	63	24%
Solds	61	57	-7%
Sale Price	\$500,000	\$550,000	10%
Sale Price SQFT	\$397	\$389	-2%
Sale to List Price Ratio	100%	103%	3%
Days on Market	7	12	71%

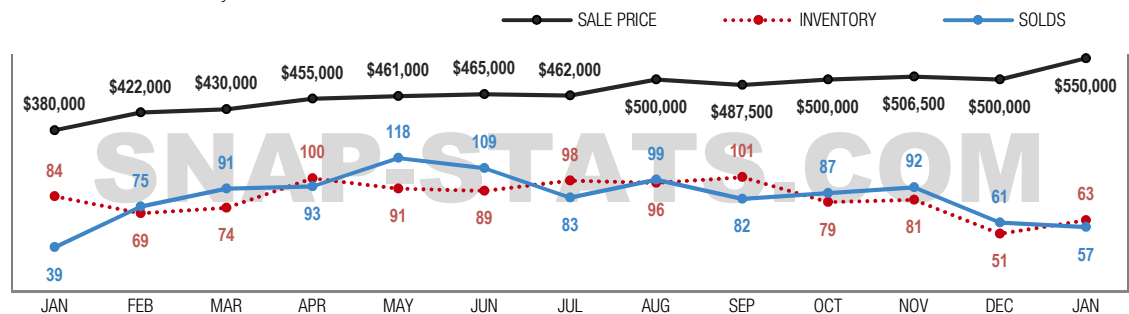
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **CLOVERDALE ATTACHED**: Sellers market at 90% Sales Ratio average (9 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$500,000 to \$600,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Clayton and 3 bedroom properties
- Sellers Best Bet** Selling homes in Cloverdale and 2/ 4 plus bedroom properties

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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	0	0	NA
500,001 – 600,000	1	2	200%*
600,001 – 700,000	4	4	100%
700,001 – 800,000	13	11	85%
800,001 – 900,000	17	13	76%
900,001 – 1,000,000	22	14	64%
1,000,001 – 1,250,000	44	17	39%
1,250,001 – 1,500,000	34	10	29%
1,500,001 – 1,750,000	10	2	20%
1,750,001 – 2,000,000	8	2	25%
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	5	2	40%
2,500,001 – 2,750,000	3	0	NA
2,750,001 – 3,000,000	3	0	NA
3,000,001 – 3,500,000	3	1	33%
3,500,001 – 4,000,000	1	0	NA
4,000,001 & Greater	6	1	17%
TOTAL*	178	79	44%

2 Bedrooms & Less	6	1	17%
3 to 4 Bedrooms	86	52	60%
5 to 6 Bedrooms	73	24	33%
7 Bedrooms & More	13	2	15%
TOTAL*	178	79	44%

SnapStats® Median Data	December	January	Variance
Inventory	181	178	-2%
Solds	84	79	-6%
Sale Price	\$946,250	\$980,000	4%
Sale Price SQFT	\$397	\$426	7%
Sale to List Price Ratio	99%	99%	NA
Days on Market	21	35	67%

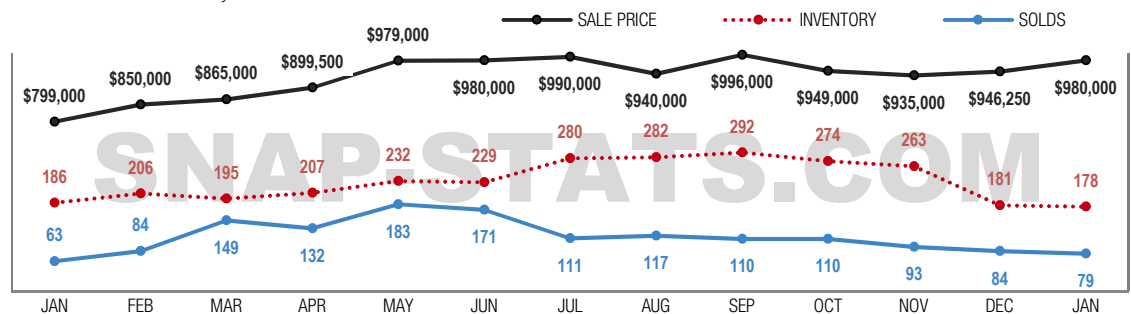
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **LANGLEY DETACHED**: Sellers market at 44% Sales Ratio average (4.4 in 10 homes selling rate)
- Homes are selling on average 1% below list price
- Most Active Price Band** \$700,000 to \$800,000 with average 85% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1.5 mil to \$1.75 mil, Campbell Valley, Salmon River and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Murrayville and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



Compliments of...

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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	9	10	111%*
300,001 – 400,000	24	29	121%*
400,001 – 500,000	25	24	96%
500,001 – 600,000	35	24	69%
600,001 – 700,000	22	17	77%
700,001 – 800,000	12	3	25%
800,001 – 900,000	5	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	132	107	81%

0 to 1 Bedroom	18	18	100%
2 Bedrooms	62	59	95%
3 Bedrooms	41	26	63%
4 Bedrooms & Greater	11	4	36%
TOTAL*	132	107	81%

SnapStats® Median Data	December	January	Variance
Inventory	96	132	38%
Solds	120	107	-11%
Sale Price	\$467,550	\$450,000	-4%
Sale Price SQFT	\$421	\$391	-7%
Sale to List Price Ratio	104%	100%	-4%
Days on Market	6	10	67%

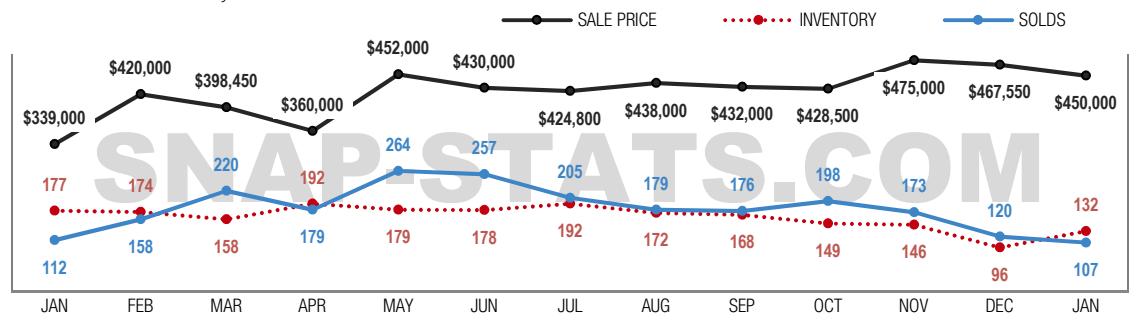
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **LANGLEY ATTACHED**: Sellers market at 81% Sales Ratio average (8.1 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$200,000 to \$400,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$700,000 to \$800,000, Willoughby Heights and minimum 4 bedroom properties
- Sellers Best Bet** Selling homes in Langley City, Walnut Grove and up to 1 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	0	NA
300,001 – 400,000	0	0	NA
400,001 – 500,000	2	1	50%
500,001 – 600,000	9	1	11%
600,001 – 700,000	35	24	69%
700,001 – 800,000	63	22	35%
800,001 – 900,000	38	9	24%
900,001 – 1,000,000	29	5	17%
1,000,001 – 1,250,000	44	2	5%
1,250,001 – 1,500,000	15	1	7%
1,500,001 – 1,750,000	8	0	NA
1,750,001 – 2,000,000	1	0	NA
2,000,001 – 2,250,000	4	0	NA
2,250,001 – 2,500,000	3	0	NA
2,500,001 – 2,750,000	2	0	NA
2,750,001 – 3,000,000	2	0	NA
3,000,001 – 3,500,000	1	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	1	0	NA
TOTAL*	257	65	25%

2 Bedrooms & Less	11	2	18%
3 to 4 Bedrooms	112	35	31%
5 to 6 Bedrooms	103	25	24%
7 Bedrooms & More	31	3	10%
TOTAL*	257	65	25%

SnapStats® Median Data	December	January	Variance
Inventory	249	257	3%
Solds	82	65	-21%
Sale Price	\$771,250	\$720,000	-7%
Sale Price SQFT	\$306	\$300	-2%
Sale to List Price Ratio	99%	97%	-2%
Days on Market	15	32	113%

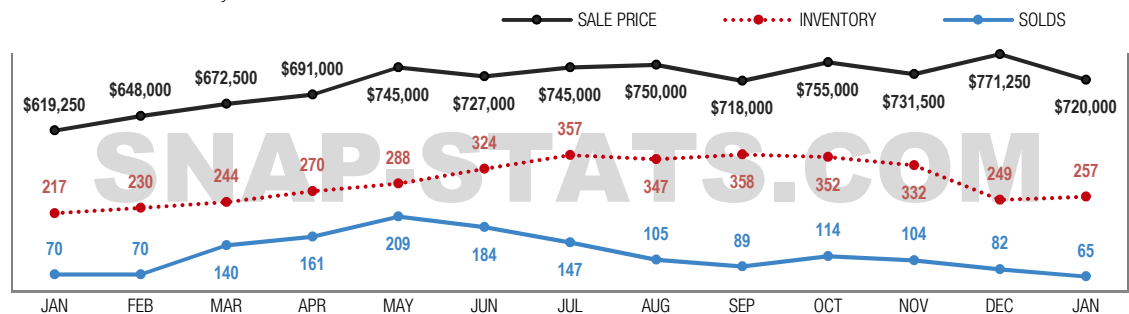
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **ABBOTSFORD DETACHED**: Sellers market at 25% Sales Ratio average (2.5 in 10 homes selling rate)
- Homes are selling on average 3% below list price
- Most Active Price Band** \$600,000 to \$700,000 with average 69% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$1 mil to \$1.5 mil, Aberdeen and minimum 7 bedroom properties
- Sellers Best Bet** Selling homes in Abbotsford East and 3 to 4 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	3	3	100%
200,001 – 300,000	30	39	130%*
300,001 – 400,000	24	23	96%
400,001 – 500,000	21	10	48%
500,001 – 600,000	23	7	30%
600,001 – 700,000	9	2	22%
700,001 – 800,000	2	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	1	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	113	84	74%

0 to 1 Bedroom	12	11	92%
2 Bedrooms	63	53	84%
3 Bedrooms	31	15	48%
4 Bedrooms & Greater	7	5	71%
TOTAL*	113	84	74%

SnapStats® Median Data	December	January	Variance
Inventory	84	113	35%
Solds	100	84	-16%
Sale Price	\$304,949	\$300,500	-1%
Sale Price SQFT	\$293	\$288	-2%
Sale to List Price Ratio	103%	103%	NA
Days on Market	8	6	-25%

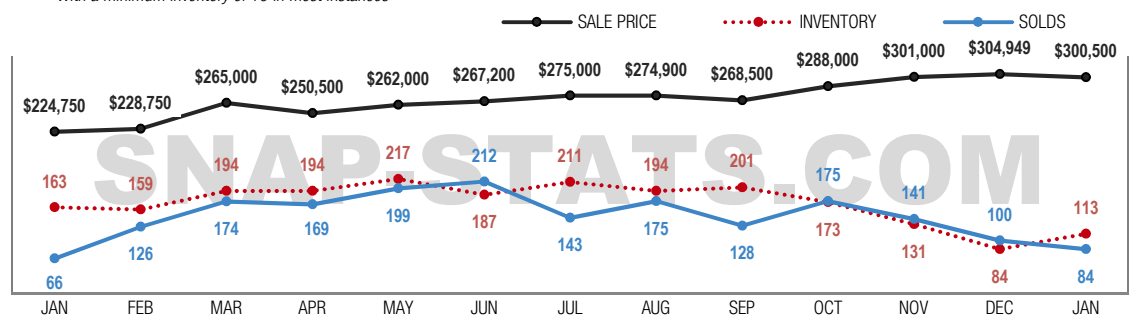
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **ABBOTSFORD ATTACHED**: Sellers market at 74% Sales Ratio average (7.4 in 10 homes selling rate)
- Homes are selling on average 3% above list price
- Most Active Price Band** \$200,000 to \$300,000 with average >100% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$600,000 to \$700,000 and 3 bedroom properties
- Sellers Best Bet** Selling homes in Central / East / West Abbotsford and up to 1 bedroom properties

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13 Month Market Trend



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Price Band & Bedroom DETACHED HOUSES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	0	0	NA
200,001 – 300,000	0	2	NA
300,001 – 400,000	0	3	NA
400,001 – 500,000	6	4	67%
500,001 – 600,000	15	8	53%
600,001 – 700,000	19	9	47%
700,001 – 800,000	17	9	53%
800,001 – 900,000	13	7	54%
900,001 – 1,000,000	10	1	10%
1,000,001 – 1,250,000	7	1	14%
1,250,001 – 1,500,000	2	0	NA
1,500,001 – 1,750,000	1	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	2	1	50%
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater			NA
TOTAL*	92	45	49%

2 Bedrooms & Less	7	5	71%
3 to 4 Bedrooms	46	22	48%
5 to 6 Bedrooms	38	17	45%
7 Bedrooms & More	1	1	100%
TOTAL*	92	45	49%

SnapStats® Median Data	December	January	Variance
Inventory	101	92	-9%
Solds	46	45	-2%
Sale Price	\$621,250	\$685,000	10%
Sale Price SQFT	\$268	\$290	8%
Sale to List Price Ratio	100%	100%	NA
Days on Market	16	23	44%

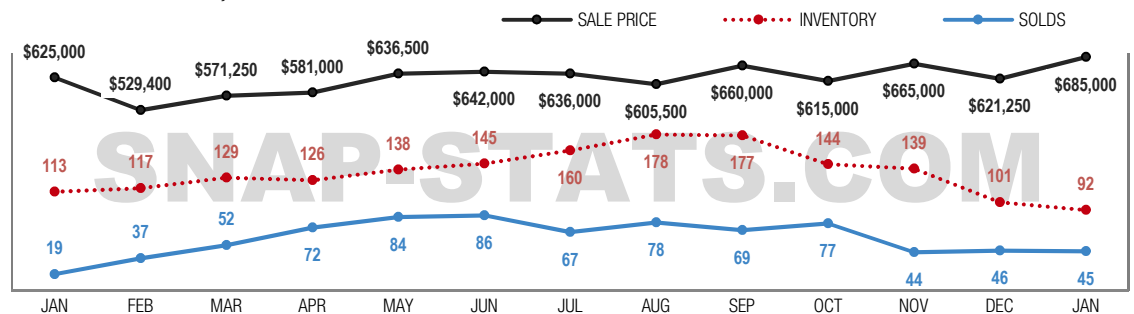
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MISSION DETACHED**: Sellers market at 49% Sales Ratio average (4.9 in 10 homes selling rate)
- Homes are selling on average at list price
- Most Active Price Band** \$700,000 to \$900,000 with average 54% Sales Ratio (Sellers market speed)
- Buyers Best Bet** Homes between \$900,000 to \$1 mil, Hatzic and 5 to 6 bedroom properties
- Sellers Best Bet** Selling homes in Hemlock and 3 to 4 bedroom properties

** With a minimum inventory of 10 in most instances

13 Month Market Trend



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Price Band & Bedroom CONDOS & TOWNHOMES

SnapStats®	Inventory	Sales	Sales Ratio
\$0 – 100,000	0	0	NA
100,001 – 200,000	1	1	100%
200,001 – 300,000	6	0	NA
300,001 – 400,000	1	1	100%
400,001 – 500,000	2	3	150%*
500,001 – 600,000	7	0	NA
600,001 – 700,000	1	1	100%
700,001 – 800,000	0	0	NA
800,001 – 900,000	0	0	NA
900,001 – 1,000,000	0	0	NA
1,000,001 – 1,250,000	0	0	NA
1,250,001 – 1,500,000	0	0	NA
1,500,001 – 1,750,000	0	0	NA
1,750,001 – 2,000,000	0	0	NA
2,000,001 – 2,250,000	0	0	NA
2,250,001 – 2,500,000	0	0	NA
2,500,001 – 2,750,000	0	0	NA
2,750,001 – 3,000,000	0	0	NA
3,000,001 – 3,500,000	0	0	NA
3,500,001 – 4,000,000	0	0	NA
4,000,001 & Greater	0	0	NA
TOTAL*	18	6	33%

0 to 1 Bedroom	0	1	NA*
2 Bedrooms	6	1	17%
3 Bedrooms	7	3	43%
4 Bedrooms & Greater	5	1	20%
TOTAL*	18	6	33%

SnapStats® Median Data	December	January	Variance
Inventory	9	18	100%
Solds	8	6	-25%
Sale Price	\$375,000	\$433,000	15%
Sale Price SQFT	\$326	\$259	-21%
Sale to List Price Ratio	103%	104%	1%
Days on Market	19	10	-47%

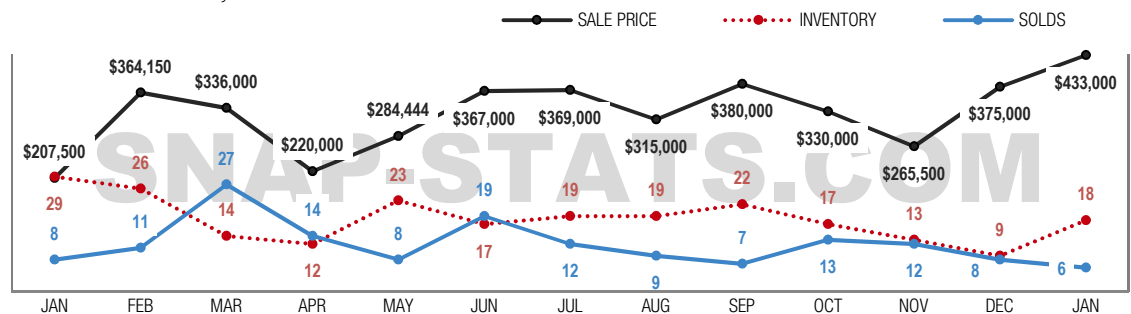
*Sales Ratio total suggests market speed and market type (ie Balanced 12-20%). Refer to YTD reports for sustained periods. If >100% MLS® data reported previous month's sales exceeded current inventory count.

Market Summary

- Market Type Indicator **MISSION ATTACHED**: Sellers market at 33% Sales Ratio average (3.3 in 10 homes selling rate)
- Homes are selling on average 4% above list price
- Most Active Price Band** *Insufficient data but based on number of sales \$400,000 to \$500,000 (3)*
- Buyers Best Bet** *Insufficient data*
- Sellers Best Bet** Selling homes in Mission

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13 Month Market Trend



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